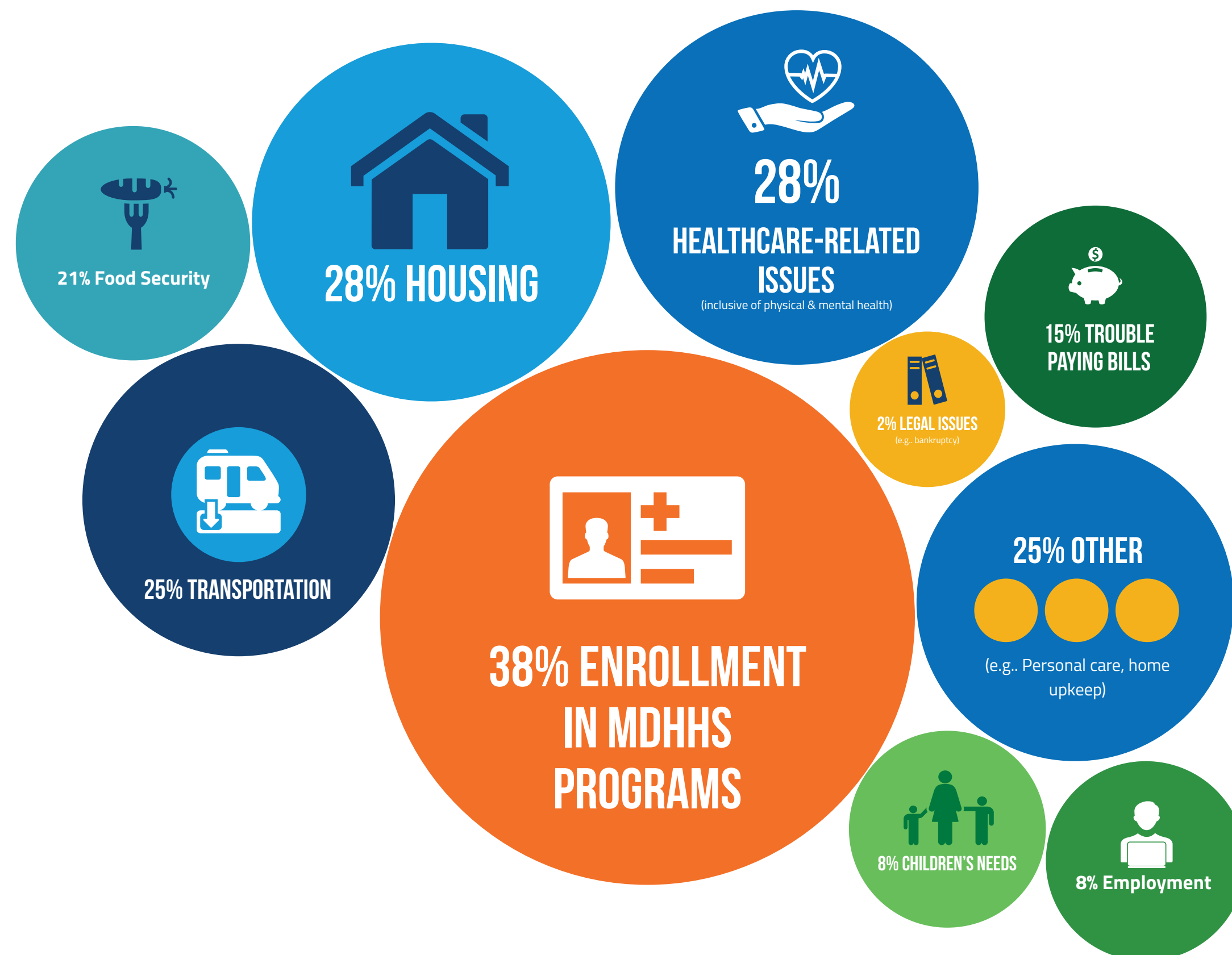




CLIENT NEEDS & IMPACT

According to the 2020 State Innovation Model (SIM) Client Experience Report, clients described a broad range of social determinants of health needs, and all clients endorsed multiple areas of needs.



*Source: 2020 SIM Client Experience Report

95% SAID NEEDS WERE MET OR EXCEEDED

98% TREATED WITH RESPECT

87% INCREASED INDEPENDENCE

80% CLIENTS REPORTED HAVING MONTHLY CHECK-INS

Residents are getting their needs met through the CHIRs Community Health Workers.

*Source: Listen 4 Good Survey Data 2022-2023



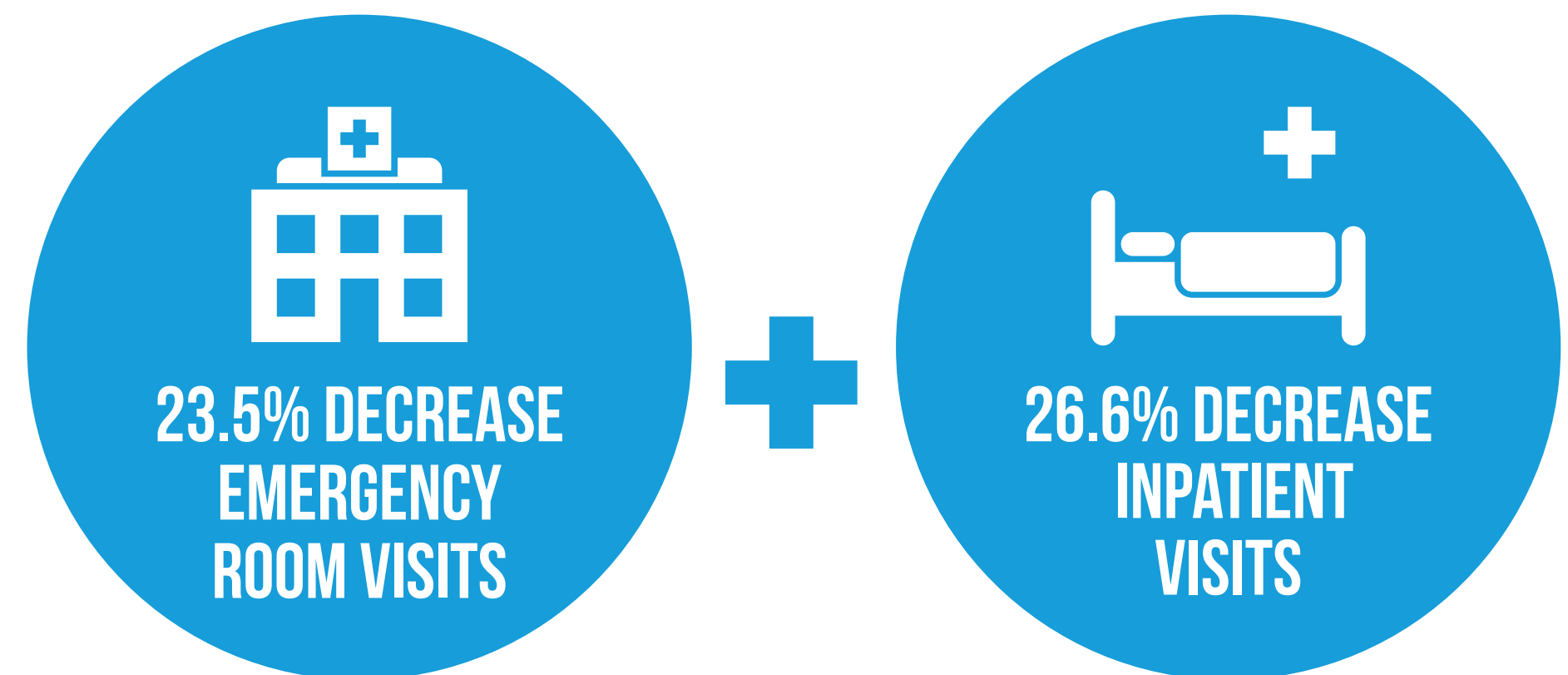
MEDICAID COST SAVINGS & HEALTHCARE UTILIZATION

CHIR clients see an overall decrease in total costs of \$44.36 per member per month. That's **\$13,384,387 in Medicaid savings** over 301,751 member-months after enrollment.

CHIR CLIENTS WHO CHOSE TO SEEK ASSISTANCE WERE MORE LIKELY TO HAVE NUMEROUS CHRONIC CONDITIONS AND HIGHER BASELINE MEDICAL COSTS.

*Source: Medicaid claims data reports by local Community Health Innovation Regions (CHIRs)

In Northern Michigan, CHIR clients **decreased** their utilization of inpatient and emergency department services compared to utilization prior to becoming CHIR clients.





COLLECTIVE IMPACT

The Northern Michigan CHIR is establishing the conditions for increased health and wellbeing by creating aligned systems and transforming individual lives.



MORE ACCESSIBLE, COORDINATED,
AND RESPONSIVE SERVICE SYSTEM



MORE RESPONSIVE AND EFFECTIVE
ORGANIZATIONS



SHIFTING HOW RESIDENTS THINK
ABOUT HEALTH & INTEGRATING
A STRONGER FOCUS ON SOCIAL
DETERMINANTS OF HEALTH



THE NORTHERN MICHIGAN CHIR IS A
VALUABLE COLLABORATIVE ENTITY THAT
HAS CREATED A COLLECTIVE INNOVATION
SPACE TO EXPLORE NEW WAYS OF
WORKING TOGETHER AND DESIGN
SOLUTIONS THAT DEPART FROM
“BUSINESS AS USUAL.”

**THIS HIGHLIGHTS THE IMPORTANCE OF COLLECTIVE ACTION SUPPORTED
BY A CROSS-SECTOR STEERING COMMITTEE AND BACKBONE NETWORK.**

**Source: An Evaluation of the Northern Michigan CHIR's Collective Impact Efforts*